LIGHTHOUSE FOR CHILDREN, INC. BOARD MEETING

DATE: Wednesday, October 23, 2019

TIME: <u>11:30 a.m.</u> – Regular Meeting

Lighthouse for Children 2405 Tulare Street Fresno, CA 93721

AGENDA

ITEM	SUBJECT	PRESENTER
1.	CALL TO ORDER	Chair Pacheco
2.	POTENTIAL CONFLICTS OF INTEREST Any Commission Member who has potential conflict of interest may now identify the item and recuse themselves from discussing and voting on the matter.	Chair Pacheco
3. Action Pg. 1	MINUTES FROM JUNE 19, 2019 BOARD MEETING Supporting Document	E. Reyes, E.D.
4. Action Pg. 3	FINANCIAL AUDIT REPORT FOR FISCAL YEAR 2018-2019 Supporting Document	E. Reyes, E.D.
5. Information	PUBLIC COMMENT Limit two minutes per speaker. Public Comment is also taken on individual agenda items throughout the meeting at the conclusion of each agenda item.	Chair Pacheco
6.	ADJOURNMENT	Chair Pacheco

LIGHTHOUSE FOR CHILDREN, INC.

Board Meeting October 23, 2019 – 11:30 a.m.

2405 Tulare Street Fresno, CA 93721

CONSENT AGENDA ITEM NO. 3

RECOMMENDED ACTION:

Approve Lighthouse for Children Meeting Minutes – June 19, 2019

ACTION SUMMARY MINUTES June 19, 2019 – 11:30 A.M.

- Present: Board Members: Brian Pacheco (Chair), Hugo Morales, Dawan Utecht, Stacy Sablan
- Staff: Emilia Reyes, Fabiola González, Alix Hillis, Hannah Norman, Monica Ramirez, Mayra Diaz, Arthur Montejano, Karina Perez, Guadalupe Ramirez, Liliana Salcedo, Johnathan Zepeda, Ken Price (Legal Counsel)

1. CALL TO ORDER

2. **POTENTIAL CONFLICTS OF INTEREST:** Any Board Member who has a potential conflict of interest may now identify the item and recuse themselves from discussing and voting on the matter.

None heard

3. MINUTES FROM OCTOBER 24, 2018 BOARD MEETING

Public Comment: None heard.

Motion by: Morales Second by: Utecht Ayes: Pacheco, Morales, Utecht, Sablan Noes: None heard.

4. FINANCIAL REPORT FOR PERIOD ENDING APRIL 2019

Public Comment: None heard.

Motion by: Sablan Second by: Morales Ayes: Pacheco, Morales, Utecht, Sablan Noes: None heard.

5. FISCAL YEAR 2019-2020 LIGHTHOUSE FOR CHILDREN, INC. PROPOSED BUDGET

Public Comment: None heard.

Motion by: Morales Second by: Utecht Ayes: Pacheco, Morales, Utecht, Sablan Noes: None heard.

6. PUBLIC COMMENT

None heard.

7. ADJOURNMENT

Public Comment: None heard.

Motion by: Utecht Second by: Morales Ayes: Pacheco, Morales, Utecht, Sablan Noes: None heard.

LIGHTHOUSE FOR CHILDREN, INC.

Board Meeting October 23, 2019 – 11:30 a.m.

2405 Tulare Street Fresno, CA 93721

AGENDA ITEM NO.4

TO: Lighthouse for Children Board Members

FROM: Emilia Reyes, Executive Director

SUBJECT: Financial Audit Report for Fiscal Year 2018-2019

RECOMMENDED ACTION:

Accept the Lighthouse for Children, Inc. Financial Audit Report for fiscal year 2018-2019.

BACKGROUND:

Lighthouse for Children, Inc. is a California Nonprofit Public Benefit Corporation and is considered a component unit of the Children and Families Commission of Fresno County and as such is included in the Commission's Annual Financial Report as a discretely presented component unit. In conjunction with the requirements of Children and Families Commission of Fresno County, the Lighthouse for Children, Inc. is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America.

Contracted auditing firm, Hudson, Henderson and Company, Inc. conducted an audit to obtain reasonable assurance about whether the financial statements are in accordance with required accounting principles and to ensure they are free from material misstatement.

Upon completion of the Financial Audit Report, Hudson, Henderson and Company, Inc. assured the Lighthouse for Children, Inc. financial statements for fiscal year 2018-2019 are in accordance with accounting principles. The Financial Audit Report is attached.

CONCLUSION:

Acceptance by the Board will deem the Lighthouse for Children, Inc.'s Financial Audit Report as final and all final statements within the Report will be utilized in future financial reporting.

LIGHTHOUSE FOR CHILDREN, INC.

FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

> FOR THE YEAR ENDED JUNE 30, 2019

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Lighthouse for Children, Inc.

We have audited the accompanying financial statements of Lighthouse for Children, Inc. (the Organization), a nonprofit organization, which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

7473 N. INGRAM AVE., SUITE 102 * FRESNO, CA 93711

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of June 30, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

HUDSON HENDERSON & COMPANY, INC.

Hudson Handerson & Company, Inc.

Fresno, California October 16, 2019

LIGHTHOUSE FOR CHILDREN, INC. STATEMENT OF FINANCIAL POSITION JUNE 30, 2019

ASSETS

Current Assets Cash and cash equivalents Restricted cash and cash equivalents	\$ 69,954 152,308
Total current assets	222,262
Property and equipment, net	 14,417,574
Total Assets	\$ 14,639,836
LIABILITIES AND NET ASSETS (DEFICIT)	
Liabilities	
Current Liabilities	
Accounts payable and accrued expenses	\$ 10,702
Interest payable	 18,160
Total current liabilities	 28,862
Long-Term Liabilities	
Notes payable	15,714,000
Notes payable	 13,714,000
Total long-term liabilities	 15,714,000
Total liabilities	 15,742,862
Net Assets (Deficit)	
With donor restrictions	152,308
Without donor restrictions	(1,255,334)
	 <u>.</u>
Total net assets (deficit)	 (1,103,026)
Total Liabilities and Net Assets (Deficit)	\$ 14,639,836

LIGHTHOUSE FOR CHILDREN, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2019

	Without Donor Restrictions		ith Donor strictions	Total	
REVENUES					
Rental income	\$	148,000	\$ -	\$	148,000
Interest income		-	1,133		1,133
In-kind contributions		200	-		200
Other fees and reimbursements		300	-		300
Net assets released from restrictions:					
Satisfaction of use restrictions		105,884	 (105,884)		_
Total Devenues		254 204	(104 751)		140 (22)
Total Revenues		254,384	 (104,751)		149,633
EXPENSES					
Program services		626,226	-		626,226
Management and general		36,302	 -		36,302
Total Expenses		662,528	 -		662,528
Change in Net Assets		(408,144)	 (104,751)		(512,895)
Net Assets (Deficit) at Beginning of Year		(590,131)	-		(590,131)
Prior Period Adjustment		(257,059)	 257,059		
Net Assets at Beginning of Year (Restated)		(847,190)	 257,059		(590,131)
Net Assets (Deficit) at End of Year	\$	(1,255,334)	\$ 152,308	\$	(1,103,026)

LIGHTHOUSE FOR CHILDREN, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2019

	Program Services		Management and General		TOTAL		
Depreciation	\$	390,142	\$	-	\$	390,142	
Insurance and taxes		-		19,480		19,480	
Interest		236,084		-		236,084	
Legal and professional services		-		6,122		6,122	
Management and administrative services		-		10,700	_	10,700	
TOTAL EXPENSES	\$	626,226	\$	36,302	\$	662,528	

LIGHTHOUSE FOR CHILDREN, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2019

Cash Flows from Operating Activities		
Change in net assets	\$	(512,895)
Adjustments to reconcile change in net assets		
to net cash used by operating activities:		
Depreciation		390,142
Changes in operating assets and liabilities:		
Prepaid expenses		15,497
Accounts payable and accrued expenses		202
Interest payable		(9,850)
Net cash used by operating activities		(116,904)
Net decrease in cash and cash equivalents		(116,904)
Cash, Cash Equivalents, and Restricted Cash, Beginning of Year		339,166
Cash, Cash Equivalents, and Restricted Cash, End of Year	\$	222,262
Supplemental Cash Flows Disclosures		
Cash payments during the year for:		
Interest	\$	245,934
Reconciliation of cash, cash equivalents, and restricted cash at end of year to cash, cash equivalents, and restricted cash on the Statement of Financial Position:		
Cash and cash equivalents	\$	69,954
Restricted cash and cash equivalents	-	152,308
Total cash, cash equivalents, and restricted cash		
on the Statement of Financial Position	\$	222,262

NOTE 1 – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Nature of Activities</u>: Lighthouse for Children, Inc. (the Organization) is a California not-for-profit public benefit corporation and is considered a Component Unit of the Children and Families Commission of Fresno County (the Commission) and as such is included in the Commission's Annual Financial Report as a discretely presented component unit.

The Organization was created by the Commission as a Qualified Active Low Income Community Business (QALICB) to take advantage of a New Market Tax Credit (NMTC) financing structure in order to build a facility within a low-income community. The Organization was created as a 501(c)(3) non-profit public benefit corporation to act as the QALICB, as the Commission is not eligible to be the QALICB.

The Organization is organized for the following specific charitable purposes: to provide vision and means for Fresno County children to enter school in good health, ready and able to learn, and emotionally well-developed by providing culturally, individually and developmentally-appropriate parenting and nurturing support and access to resources regarding health care, nutrition and smoking prevention and cessation; to serve as an incubator for knowledge in the community regarding child welfare and development; to generally carry out the goals of the Commission and to develop infrastructure that promotes the social welfare of Fresno County children and their parents.

<u>Basis of Presentation</u>: The financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Accounting Standards Update (ASU) 2016-14, Topic 958, *Not-for-Profit Entities: Presentation of Financial Statements of Not-for-Profit Entities*. Under ASC Topic 958, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets with donor restrictions and net assets without donor restrictions.

Net asset with donor restrictions are the portion of net assets resulting from contribution, pledges, and other inflows of assets whose use by the Organization is limited by donor-imposed restrictions that expire by the passage of time or usage, and the portion of net assets restricted by external parties (donors, grantors, or laws and regulations) in ways that are not dependent on the passage of time.

Net assets without donor restrictions are the portion of net assets over which the governing board has discretionary control for the general operations of the Organization. The only limits on net assets without donor restrictions are limits resulting from contractual agreements.

<u>Method of Accounting</u>: The Organization uses the accrual basis method of accounting in accordance with accounting principles generally accepted in the United States of America.

<u>Cash and Cash Equivalents</u>: For purposes of reporting the Statement of Cash Flows, the Organization considers all cash accounts and all highly liquid debt instruments purchased with an original maturity of three (3) months or less to be cash equivalents.

<u>Accounts Receivable</u>: The Organization estimates the allowance for doubtful accounts based on an analysis of specific donors and clients, taking into consideration the age of past due amounts and an assessment of the donor's ability to pay. At June 30, 2019, management considered all accounts to be fully collectible and, therefore, no allowance was recorded in the accompanying financial statements. No receivables were expensed to bad debt during the year ended June 30, 2019.

NOTE 1 – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

<u>Property and Equipment</u>: Property and equipment are stated at cost, less accumulated depreciation. Depreciation is computed by using the straight-line method depreciated over the estimated useful life of the asset. Leasehold improvements are depreciated using the straight-line method over the lesser of the estimated useful life of the asset or the related lease term. Additions, major replacements and improvements, in excess of \$5,000, or per management's discretion as determined to have a useful life, are capitalized at cost. Maintenance, repairs, and minor replacements are expensed when incurred. Estimated useful lives vary within the following ranges:

	Years
Buildings and improvements	40
Furniture and equipment	7

<u>In-Kind Contributions</u>: Contributions of donated non-cash assets are recorded at their fair values in the period received. Contributions of donated services that create or enhance non-financial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received. For the year ended June 30, 2019, the Organization received \$200 of in-kind donations of administrative support from the Commission.

<u>Advertising Costs</u>: Advertising costs, except for costs associated with direct-response advertising, are charged to operations when incurred. The costs of direct-response advertising are capitalized and amortized over the period during which future benefits are expected to be received. There were no capitalized costs. There were no advertising costs incurred during the year ended June 30, 2019.

<u>Income Taxes</u>: The Organization is a tax-exempt Organization under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the State of California Corporate Code. The Organization is subject to taxation on any unrelated business income.

<u>Fair Value of Financial Instruments</u>: Financial instruments include cash and cash equivalents, accounts payable and accrued expenses, and interest payable, none of which are held for trading purposes. The fair values of all financial instruments do not differ materially from the aggregate carrying values of the financial instruments recorded in the accompanying Statement of Financial Position. The carrying amounts of these financial instruments approximate fair value because of the short-term maturities of those instruments.

<u>Use of Estimates</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>Concentrations of Credit Risk</u>: The Organization maintains cash balances in several financial institutions. Cash balances in interest-bearing transaction accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000 per institution. As of June 30, 2019, the Organization had \$0 held with financial institutions that were uninsured.

<u>Subsequent Events</u>: In compliance with accounting standards, management has evaluated events that have occurred after year-end to determine if these events are required to be disclosed in the basic financial statements. Management has determined that no events require disclosure in accordance with accounting standards. These subsequent events have been evaluated through October 16, 2019, which is the date the financial statements were available to be issued.

NOTE 2 – AVAILABILITY OF FINANCIAL ASSETS

The Organization's financial assets available within one year of the Statement of Financial Position date for general expenditures are as follows:

Cash and cash equivalents	\$ 69,954
Total financial assets available for general	
expenditures within one year	\$ 69,954

NOTE 3 – PROPERTY AND EQUIPMENT

Property and equipment activity for the year ended June 30, 2019 consisted of the following:

	J	Balances uly 1, 2018	Insfers and Additions	Sales and Retirements		Ju	Balances ne 30, 2019
Property and Equipment Not							
Being Depreciated:							
Land	\$	649,080	\$ -	\$	-	\$	649,080
Total Property and Equipment							
Not Being Depreciated		649,080	 -		-		649,080
Property and Equipment							
Being Depreciated:							
Buildings and Improvements		15,427,481	-		-		15,427,481
Furniture and Equipment		31,191	-		-		31,191
Total Property and Equipment							
Being Depreciated		15,458,672	 -		-		15,458,672
Less Accumulated Depreciation:							
Buildings and Improvements		(1,292,001)	(385,687)		-		(1,677,688)
Furniture and Equipment		(8 <i>,</i> 035)	(4,455)		-		(12,490)
Total Accumulated Depreciation		(1,300,036)	 (390,142)		-		(1,690,178)
Property and Equipment, Net	\$	14,807,716	\$ (390,142)	\$	-	\$	14,417,574

Depreciation expense for the year ended June 30, 2019, was \$390,142.

NOTE 4 – NOTES PAYABLE

QLICI Loan A note from LIIF Sub-CDE XXIV, LLC, dated December 13, 2013, in the original amount of \$5,410,400. Quarterly interest only payments commencing on March 1, 2014 and continuing through December 1, 2020. Quarterly principal and interest payments of \$68,743 commencing on March 1, 2021 and continuing until the note matures on December 13, 2043. Interest is at a rate of 1.39% per annum. The note is secured by the deed of trust on the property. Payments of principal and interest is to be paid from rent due pursuant to a master lease agreement with the Commission.

QLICI Loan B note from LIIF Sub-CDE XXIV, LLC, dated December 13, 2013, in the original amount of \$2,349,600. Quarterly interest only payments commencing on March 1, 2014 and continuing through December 1, 2020. Quarterly principal and interest payments of \$29,853 commencing on March 1, 2021 and continuing until the note matures on December 13, 2043. Interest is at a rate of 1.39% per annum. The note is secured by the deed of trust on the property. Payments of principal and interest is to be paid from rent due pursuant to a master lease agreement with the Commission.

QLICI Loan A note from Central Valley NMTC Sub IV, LLC, dated December 13, 2013, in the original amount of \$5,545,660. Quarterly interest only payments commencing on March 1, 2014 and continuing through December 1, 2020. Quarterly principal and interest payments of \$70,413 commencing on March 1, 2021 and continuing until the note matures on December 13, 2043. Interest is at a rate of 1.3837% per annum. The note is secured by the deed of trust on the property. Payments of principal and interest is to be paid from rent due pursuant to a master lease agreement with the Commission.

\$ 5,410,400

2,349,600

5,545,660

NOTE 4 – NOTES PAYABLE (continued)

QLICI Loan B note from Central Valley NMTC Sub IV, LLC, dated December 13, 2013, in the original amount of \$2,408,340. Quarterly interest only payments commencing on March 1, 2014 and continuing through December 1, 2020. Quarterly principal and interest payments of \$30,579 commencing on March 1, 2021 and continuing until the note matures on December 13, 2043. Interest is at a rate of 1.3837% per annum. The note is secured by the deed of trust on the property. Payments of principal and interest is to be paid from rent due pursuant to a master lease agreement with the Commission. Total notes payable Less current portion due

Notes payable, long-term portion

The minimum future principal and interest payments are summarized by year below:

	 Principal	_	Estimated Interest Payments	 Estimated Total Debt Service		
Years ending June 30:						
2020	\$ -	\$	217,923	\$ 217,923		
2021	290,718		217,420	508,138		
2022	587,507		210,845	798,352		
2023	595,697		202,655	798,352		
2024	604,001		194,351	798,352		
2025-2029	3,148,678		843,082	3,991,760		
2030-2034	3,374,351		617,409	3,991,760		
2035-2039	3,616,200		375,560	3,991,760		
2040-2044	 3,496,848	116,995		3,613,843		
	\$ 15,714,000	\$	2,996,240	\$ 18,710,240		

Interest expense relating to the above notes payable was \$236,084 for the year ended June 30, 2019.

2,408,340

15,714,000

15,714,000

\$

NOTE 5 – ECONOMIC DEPENDENCY

The Organization received approximately 99.04% of its support and revenues from the Commission for the year ended June 30, 2019. Support and revenue from the Commission consisted of \$148,000 of rental income and \$200 of in-kind donations of management and administrative services; in line with the mandate from NMTC.

Discontinuance of funding from the Commission could have an adverse effect on the Organization's ability to continue its operations. The Organization also had \$10,500 in paid management and administrative services expense, along with the \$200 in in-kind donations of management and administrative services to the Commission per the administrative contract with the Commission, an NMTC requirement.

NOTE 6 – CONTINGENCIES

There is some nominal risk of tax credit recapture if the Organization, acting as the QALICB, fails to maintain its obligations in the transaction. If the IRS recaptures the credits, the Commission may be responsible for repayment of the entire equity amount. The likelihood of this occurring is minimal as it is the Commission's intent to take steps necessary to ensure compliance with all NMTC requirements.

NOTE 7 – INCOME TAXES

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and applicable state law.

The accounting standard on accounting for uncertainty in income taxes addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under that guidance, the Organization may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities based on the technical merits of the position. Examples of tax positions include the tax-exempt status of the Organization and various positions related to the potential sources of unrelated business taxable income ("UBTI"). The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50 percent likelihood of being realized upon ultimate settlement. There were no unrecognized tax benefits identified or recorded as liabilities for the fiscal year ending June 30, 2019.

The Organization files tax forms in the U.S. federal jurisdiction and the State of California. The Organization is generally no longer subject to examination by these taxing authorities for years before 2016.

NOTE 8 – PRIOR PERIOD ADJUSTMENT

A prior period adjustment of \$257,059 was recorded to properly account for the restricted cash and cash equivalents and related net assets with donor restrictions of the Organization at the beginning of the year. This reclassification had a \$0 net affect on the beginning net assets of the Organization.